Teachers and Careers Advisers Conference: HE Sector Overview

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Yellow Bricks or Perdition?





The Context

Burgeoning Population:

- Live births 2005 (2023 entry cohort): 722,549
- Live births 2012 (2030 entry cohort): 812,970 (+12.5%)
- Live births 2020 (2038 entry cohort): 681,560 (-17.2% on peak)
 (-5.7% on 2023 cohort)





Burgeoning Cost:

- Peak Student Loan Book Debt (2049): £743,000,000 (£743bn (NAO))
- Average 'Debt' per FTE: £45,800
- 2021 Average Repayment (est.): Male: £19,300
- 2021 Average Repayment (est.): Female: £13,800
- NAO estimate of students repaying in full (pre-2023 entry):
 20%
- HMG estimate of students repaying in full (2023-): 55-60%





Burgeoning Demand?

- Home API rates (18-19 years old) rising annually to 2021 (38.8%)
- Increase in API + Increase in Population (+12.5%) + Covid costs + Brexit + OECD forecasts = Institutional sustainability
- <u>But</u>... 2022 saw first(?) drop in API (from 38.8% to 37.8% (DataHE)).

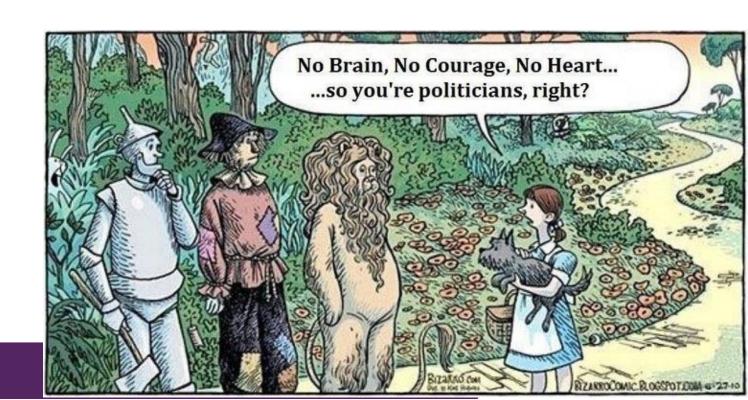
Why?





The Politics

- The Political Cost of Denying Aspiration
- Media and the Shaping of Public Opinion
- Politics, Policy and the Re-Shaping(?) of Demand





Politics and HE 1

- 1. ACAS-facilitated negotiations
- 2. USS Pensions (vs. TPS)
- 3. International: Dependents and the Graduate Route
- 4. China and the Foreign Affairs Select Committee
- 5. Brexit: -£1.6bn and a Future 'Horizon Alternate'
- 6. EU R&D 'third party' or 'third country' status?
- 7. Turing and the Dysfunctionality of Capita





Politics and HE 2

- 8. Halfon and 'The Skills Reform Movement' 10-year Strategy.
- 9. Phasing the LLE...
- 10. Response to Augar: FD fee limits? Minimum Entry Requirements?? Student Number Caps??
- 11. Fees in the Deep Freeze...
- 12. ONS and Public Sector Universities??
- 13. Educating for the Public Sector Professions
- 14. Barber, Greening and Resisting the Decline of BTEC



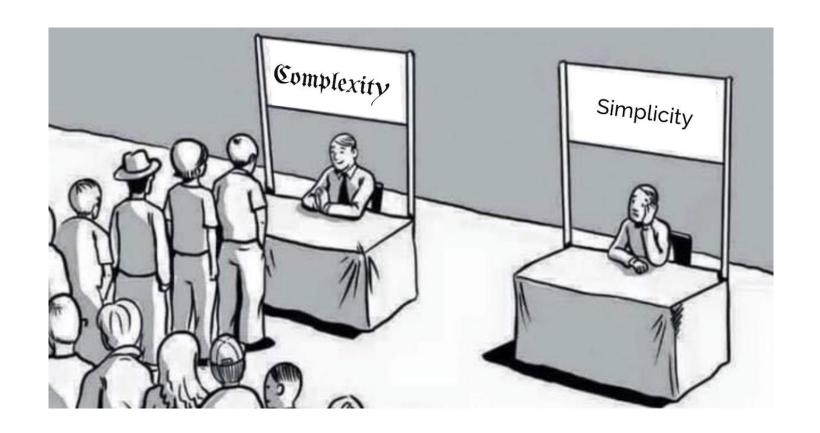
The Market vs The State

- The Universities, Colleges and Apprenticeships Service (Halfon, March 2023)
- Depressing Demand (Inflation 10.1%, Maintenance Loan +3.8%) polarizing Polar?
 - Depressing Demand (60,000 fewer applications (-1.8%) as at 19/03/23)

- CF/UF Yields down (-0.3% (29.9% versus 30.2%))
 - Creating conversations...

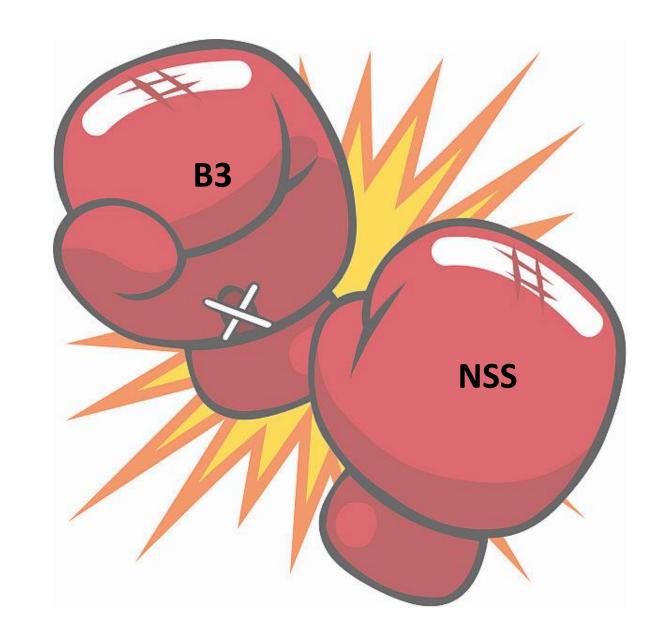
Avoiding Perdition: A Simple Business?

- Recruitment
- Retention
- Student Satisfaction (NSS)
- Graduate Outcomes
- Financial and Business Integrity
- Strong investment strategy
- Culture & Ethos

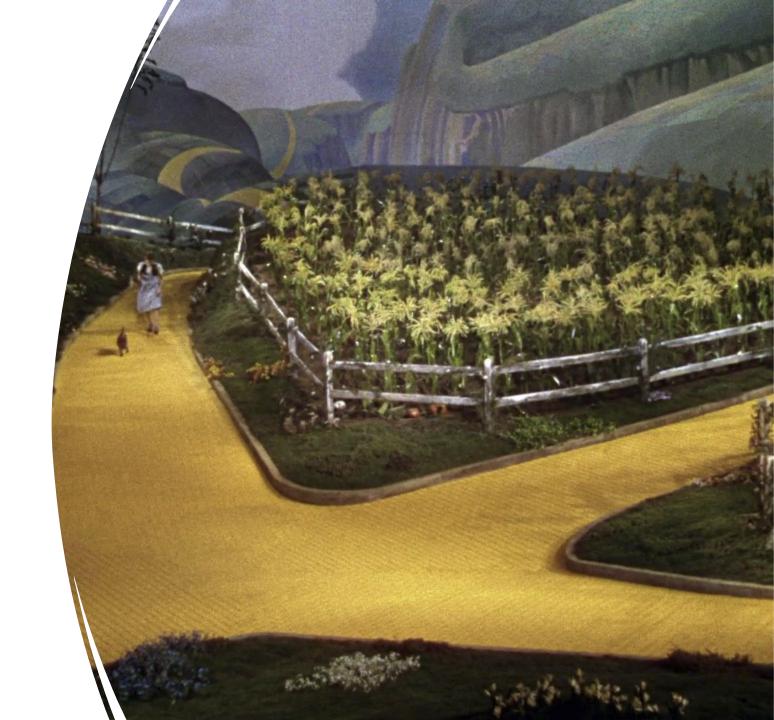


Where are we now? An example - B3 vs NSS

- A shift in focus?
- 'Subjective' (NSS) versus 'Objective' (B3) measures
- Avoiding the Bottom Quartile...
- The Road to Perdition: Named, Shamed, Penalized (and not contextualised)



TRIFURCATION
Higher
Education
2030





(I): UNIVERSITY AS WE KNOW IT?

- The Yellow Brick Road (To the Emerald City?)
- Prospering in the Perceptual Elite?
- 3Y UG FT, Residential, Strong PG, Strong R, Polar 4&5<
- 'Gold Standard' and the Pervasiveness of Brand
- U-Pay: Gap between cost and loan support widens further
- Russell, (ex-)1994 Group, and....?





(II): THE UNI-TECHNICS?

- Rolling Back the Years (and an idealised fiction?)
- In the City and the City Region
- Partnership-driven (FE (Levels 4/5)), Business & Industry)
- Degree Apprenticeships
- Knowledge Exchange
- Strong WP, Polar 1&2
 Fine words....?





(III) THE GLOBAL POWERS? "I've got a feeling we're not in Kansas anymore"

- Blended Online and Hybrid Study is here to stay...
- ..But in an 'As Well As' environment and expectation
- Universities will endeavour to serve their own, but...
- Global corporates, with global names, levels of investment, are likely to dominate mass online learning
- Depending on the structure of the Lifelong Loan Entitlement, a massive shift of State-funding for HE from the sector to corporate entities





THE FUTURE LANDSCAPE

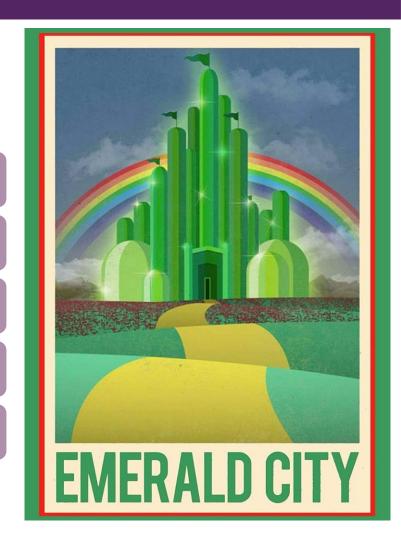
Selling Living and Learning – a Three Year Life Experience

Effective and Efficient Customer Service Counts in a Digitized World

But Service needs to be Personal and Personalized too!

Brand and Reputation Matter (not just a pie...) and will matter more

Be Known. Be Good. Be Known to Be Good.



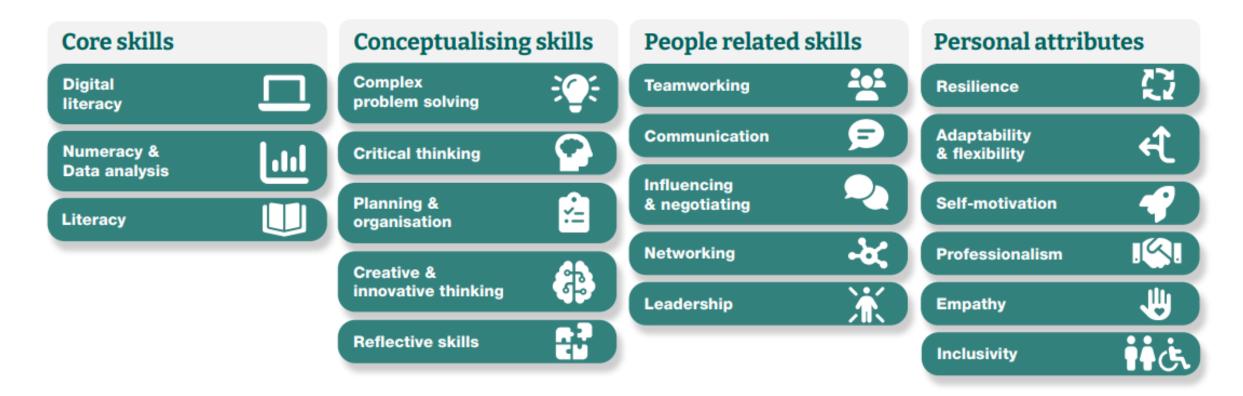








THE FUTURE GRADUATE









THE SUNDAY TIMES
THE SUNDAY TIMES
GOOD UNIVERSITY
GUIDE 2022
UNIVERSITY
OF THE YEAR
SHORTLISTED



THE 'EDGE WHERE' ROAD...





- Social Mobility
- Community Engagement
- External Relations
- Student Experience Highly Commended











THE ROAD AHEAD

